

**SERIAL 09112 C      QUALIFYING BID, SEDAN, FULL SIZE, POLICE PACKAGE**

**DATE OF LAST REVISION: April 5, 2011**

**CONTRACT END DATE: June 30, 2012**

**CONTRACT PERIOD THROUGH June 30, 2012**

TO:                    All Departments

FROM:                Department of Materials Management

SUBJECT:            Contract for **QUALIFYING BID, SEDAN, FULL SIZE, POLICE PACKAGE**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **June 09, 2010**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

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Wes Baysinger, Chief Procurement Officer  
Materials Management

PA/**mdm**  
Attach

Copy to:            Materials Management  
                        John J. Cantu, Equipment Services  
                        Les Glover, Equipment Services

(Please remove Serial 03189-C from your contract notebooks)

## **1.0 INTENT:**

The intent of this Invitation for Bid is to establish a listing of qualified suppliers for FORD CROWN VIC, FULL SIZE POLICE PATROL CAR or equal and FORD CROWN VIC, FULL SIZE UNMARKED POLICE PKG or equal. Vehicles will be used by the Maricopa County Sheriff's Department for police patrol and pursuit purposes.

SUPPLIERS SHALL COMPLY FULLY WITH ALL CONDITIONS OF THIS SOLICITATION FOR INCLUSION ON THE LISTING OF QUALIFIED SUPPLIERS. MODEL YEAR 2009 PRICING IS REQUIRED WITH YOUR BID. FOR SUBSEQUENT YEARS (2010 MODEL YEAR AND FORWARD), AT THE TIME A REQUIREMENT IS IDENTIFIED, A REQUEST FOR QUOTATION WILL BE PROVIDED TO ALL SUPPLIERS ON THE LISTING OF QUALIFIED SUPPLIERS AS A RESULT ON THIS SOLICITATION.

BIDDERS SHALL BE AUTHORIZED DISTRIBUTORS OF THE MAJOR COMPONENTS OF ANY SUBMISSION (PER SPECIFIC RFQ) AND SHALL BE CAPABLE AND AUTHORIZED PROVIDERS OF SERVICE AND WARRANTY REPAIRS TO THESE SAME COMPONENTS.

Other governmental entities under agreement with the County may have access to services provided hereunder (see also Sections 2.14 and 2.15, below).

The County reserves the right to add additional contractors, at the County's sole discretion, in cases where the currently listed contractors are of an insufficient number or skill-set to satisfy the County's needs or to ensure adequate competition on any project or task order work.

## **2.0 SPECIFICATIONS:**

### **2.1 TECHNICAL REQUIREMENTS:**

#### **2.1.1 Ford Crown Vic, Full Size Police Patrol Car or equal:**

##### **2.1.1.1 DIMENSIONS/CAPACITIES:**

- 2.1.1.1.1 Wheel base – Approx. 114"
- 2.1.1.1.2 Curb Weight – Approx. 3900 lb.
- 2.1.1.1.3 EPA Passenger Volume Index – Approx. 111 cu/ft.
- 2.1.1.1.4 Cargo Capacity – Approx. 20 cu/ft.
- 2.1.1.1.5 Tow Capacity – Approx. 1500 lb.
- 2.1.1.1.6 Trailer Tongue Weight Capacity – Approx. 150 lb.
- 2.1.1.1.7 Fuel Capacity – Min. 19 gal.

##### **2.1.1.2 ENGINE:**

- 2.1.1.2.1 Type – Gasoline, EFI police version, E85 capable.
- 2.1.1.2.2 Size – Min. 4.6 L
- 2.1.1.2.3 Horsepower – Min. 250 SAE
- 2.1.1.2.4 Air Filtration – Heavy-duty system designed for Arizona's extremely dry and dusty operating conditions.
- 2.1.1.2.5 Engine Oil Cooler – Heavy-duty, external design for Arizona's extreme heat operating conditions.

##### **2.1.1.3 COOLING SYSTEM:**

- 2.1.1.3.1 Coolant – Heavy-duty non-hazardous to the environment with a minimum five-year life cycle.
- 2.1.1.3.2 Recovery System – Heavy-duty closed system.
- 2.1.1.3.3 Capability - System must be capable of providing adequate engine cooling under severe police use with ambient temperatures of 122+ degrees Fahrenheit.
- 2.1.1.3.4 Hoses - Heavy-duty silicone.

##### **2.1.1.4 TRANSMISSION / DIFFERENTIAL:**

- 2.1.1.4.1 Type – Automatic

- 2.1.1.4.2 Speeds – Minimum Four (4) speeds with overdrive.
- 2.1.1.4.3 Shift Control – Electronic.
- 2.1.1.4.4 Oil Cooler – Heavy-duty external design for police pursuit work.
- 2.1.1.4.5 Differential – Limited-slip with an approximate 3.27 gear ratio.
- 2.1.1.5 **POWER STEERING:**
  - 2.1.1.5.1 Power steering shall be heavy-duty with external oil cooler.
  - 2.1.1.5.2 Steering column shall be tilt design.
- 2.1.1.6 **BRAKES:**
  - 2.1.1.6.1 Type - Power assist.
  - 2.1.1.6.2 Disc - Four wheel, with heavy-duty rotors.
  - 2.1.1.6.3 ABS - Four wheel.
- 2.1.1.7 **AIR CONDITIONING:**
  - 2.1.1.7.1 Air conditioning system shall be heavy-duty, designed for maximum operation under severe police use with ambient temperatures of 122+ degrees Fahrenheit.
- 2.1.1.8 **GLASS:**
  - 2.1.1.8.1 ALL, darkest legal tint per current Arizona State Law, 33% + or - 3% light transmission through the glass with tinting material installed.
  - 2.1.1.8.2 Windows shall be tested with approved light meter and comply with standards, in full sunlight and complete darkness.
  - 2.1.1.8.3 Tinting material shall be metalized, having 50% minimum heat rejection and 90% UV rejection.
  - 2.1.1.8.4 Tinting material and labor shall be warranted for minimum five (5) years.
- 2.1.1.9 **ELECTRICAL:**
  - 2.1.1.9.1 Volts – 12
  - 2.1.1.9.2 Battery –Hi-cycle must meet current SAE cycling standard J240 and vibration standard J537J, **No Exceptions.**
  - 2.1.1.9.3 Alternator – Min. 200 amps capacity (132 amp at idle).
  - 2.1.1.9.4 Instruments/Gauges:
    - 2.1.1.9.4.1 Voltmeter
    - 2.1.1.9.4.2 Engine oil pressure.
    - 2.1.1.9.4.3 Engine coolant temperature.
    - 2.1.1.9.4.4 Speedometer / Odometer – With Trip Odometer, calibrated and certified at 2 MPH increments to 140 MPH.
    - 2.1.1.9.4.5 Fuel Gauge.
  - 2.1.1.9.5 Lights;
    - 2.1.1.9.5.1 Engine Compartment.
    - 2.1.1.9.5.2 Map/Dome Light, dual beam, vehicle shall be equipped with a large red and white LED overhead dome light that is manually controlled.
    - 2.1.1.9.5.3 Luggage compartment lamp.
  - 2.1.1.9.6 Lighter – Cigarette
  - 2.1.1.9.7 Deck Lid Release – Remote
  - 2.1.1.9.8 Power Outlet - 12 volt.
  - 2.1.1.9.9 Radio - AM/FM stereo w/ CD player, factory installed.
  - 2.1.1.9.10 Cruise Control – Factory installed.
  - 2.1.1.9.11 Dual Spotlight – UNITY #225 or equal 6” halogen with black housing factory installed.

- 2.1.1.9.12 Power Windows / Door Locks / Remote Entry - Factory installed.
- 2.1.1.10 POLICE CHASSIS PACKAGE:
  - 2.1.1.10.1 Suspension, heavy-duty front and rear springs, shocks, stabilizers, and frame. *Rear wheel drive only, no exceptions.*
- 2.1.1.11 POLICE BODY PACKAGE:
  - 2.1.1.11.1 Seats:
    - 2.1.1.11.1.1 Front – Heavy-duty cloth buckets, with six (6) way power on driver’s side.
    - 2.1.1.11.1.2 Rear – Bench type, vinyl covering.
  - 2.1.1.11.2 Floor Covering – Heavy-duty black rubber, front and rear.
  - 2.1.1.11.3 Mirrors:
    - 2.1.1.11.3.1 Inside - Day/Night rearview.
    - 2.1.1.11.3.2 Outside - L.H./R.H. rear view, remote control.
  - 2.1.1.11.4 Steering Wheel – Standard factory with tilt column.
  - 2.1.1.11.5 Air Bags
    - 2.1.1.11.5.1 Driver
    - 2.1.1.11.5.2 Right front passenger including side air bags.
      - 2.1.1.11.5.2.1 Side air bag system shall be such that deployment is not effected when a prisoner partition is installed.
  - 2.1.1.11.6 Deck Lights (LED)
    - 2.1.1.11.6.1 WINGMAN, WM233CV-RB or equal dual linear-LED hi-intensity version designed to straddle the third tail light
      - 2.1.1.11.6.1.1 Shall have built-in flasher and mounting hardware.
      - 2.1.1.11.6.1.2 Wiring shall be routed to the front console area with 18” of extra wire for hookup.
  - 2.1.1.11.7 Police Prep Pkg.
    - 2.1.1.11.7.1 Vehicle shall be equipped with factory installed base 65A police prep package.
      - 2.1.1.11.7.1.1 Package shall include but not be limited to the following items;
        - 2.1.1.11.7.1.1.1 Four clear corner strobe bulbs
        - 2.1.1.11.7.1.1.2 Six shielded coaxial strobe conductor cables
        - 2.1.1.11.7.1.1.3 Power control centers
        - 2.1.1.11.7.1.1.4 Three power and ground wires
        - 2.1.1.11.7.1.1.5 Accessory wiring harness
        - 2.1.1.11.7.1.1.6 Alternating headlight flasher.
- 2.1.1.12 TIRES/WHEELS:
  - 2.1.1.12.1 Tires - Four (like) heavy-duty tubeless steel belted radials, police pursuit certified BSW, Goodyear or equal.
  - 2.1.1.12.2 Wheels - Four (like) heavy-duty factory steel disc or equal designed for tires specified in 2.1.1.12.1 with full wheel covers.
  - 2.1.1.12.3 Spare - One (1) tire and wheel assembly, as specified above.

- 2.1.1.13 PAINT:
  - 2.1.1.13.1 Paint shall be manufacturer's standard paint, *vehicle color will be as specified on Purchase Order only.*
- 2.1.1.14 KEYS:
  - 2.1.1.14.1 Each unit shall have four (4) sets of keys with rings, and tags and be properly identified, with last five (5) digits of vehicle Identification Number.
- 2.1.1.15 WARRANTY:
  - 2.1.1.15.1 Minimum warranty acceptable by Maricopa County shall be three (3) years/36,000 miles from the date received and fully accepted this shall apply to dealer or sub-contractor supplied or installed components or equipment.
  - 2.1.1.15.2 The Contractor agrees that s/he will, at their own expense, provide all labor and parts required to remove, repair or replace, and reinstall any such defective workmanship and/or materials which becomes or is found to be defective during the term of this warranty.
  - 2.1.1.15.3 The Contractor shall guarantee the equipment to be supplied complies with all applicable regulations.
- 2.1.1.16 SAFETY EQUIPMENT / REGULATIONS:
  - 2.1.1.16.1 Fire Suppression System – Factory installed
  - 2.1.1.16.2 Regulation Criteria - Complete unit including dealer or sub-contractor supplied or installed components or equipment shall meet all current AZ State and Federal regulations, no exceptions.
- 2.1.1.17 GENERAL:
  - 2.1.1.17.1 Electrical wiring installed by the dealer or sub-contractor shall follow standard vehicle manufacturer's procedures, including color coding, conduit, nylon ties, grommets (sealed type) for holes in metal, any opening made in the body shall be sealed to prevent fumes from entering.
  - 2.1.1.17.2 Wiring shall not be routed across the engine or any other major component. Circuit breakers or ATO fuses in sealed receptacles as appropriate for any accessory installed. Electric power supply to be picked up at the vehicle manufacturer's provided accessory terminals such as Chevrolet's Power Convenience Center or Ford's Power Distribution Center.
- 2.1.1.18 OPTIONAL EQUIPMENT:
  - 2.1.1.18.1 See the listing of additional police equipment on Attachment "A" pricing which may or may not be ordered at time of quotation.
    - 2.1.1.18.1.1 Some items may require to be installed and in complete working order when vehicle(s) delivered.
- 2.1.2 Ford Crown Vic, Full Size, Unmarked Police Package or equal;
  - 2.1.2.1 DIMENSIONS/CAPACITIES:
    - 2.1.2.1.1 Wheel base – Approx. 114"
    - 2.1.2.1.2 Curb Weight – Approx. 3900 lb.
    - 2.1.2.1.3 EPA Passenger Volume Index – Approx. 111 cu/ft.
    - 2.1.2.1.4 Cargo Capacity – Approx. 20 cu/ft.
    - 2.1.2.1.5 Tow Capacity – Approx. 1500 lb.
    - 2.1.2.1.6 Trailer Tongue Weight Capacity – Approx. 150 lb.

- 2.1.2.1.7 Fuel Capacity – Min. 19 gal.
- 2.1.2.2 **ENGINE:**
  - 2.1.2.2.1 Type – Gasoline, EFI police version, E85 capable.
  - 2.1.2.2.2 Size – Min. 4.6 L
  - 2.1.2.2.3 Horsepower – Min. 250 SAE
  - 2.1.2.2.4 Air Filtration – Heavy-duty system designed for Arizona’s extremely dry and dusty operating conditions.
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  - 2.1.2.3.2 Recovery System – Heavy-duty closed system.
  - 2.1.2.3.3 Capability - System must be capable of providing adequate engine cooling under severe police use with ambient temperatures of 122+ degrees Fahrenheit.
  - 2.1.2.3.4 Hoses - Heavy-duty silicone.
- 2.1.2.4 **TRANSMISSION / DIFFERENTIAL:**
  - 2.1.2.4.1 Type – Automatic
  - 2.1.2.4.2 Speeds – Min. four (4) speeds with overdrive.
  - 2.1.2.4.3 Shift Control – Electronic.
  - 2.1.2.4.4 Oil Cooler – Heavy-duty external design for police pursuit work.
  - 2.1.2.4.5 Differential – Limited-slip with an approximate 3.27 gear ratio.
- 2.1.2.5 **STEERING:**
  - 2.1.2.5.1 Power steering shall be heavy-duty with external oil cooler.
  - 2.1.2.5.2 Steering column shall be tilt design.
- 2.1.2.6 **BRAKES:**
  - 2.1.2.6.1 Type - Power assist.
  - 2.1.2.6.2 Disc - Four wheel, with heavy-duty rotors.
  - 2.1.2.6.3 ABS - Four wheel.
- 2.1.2.7 **AIR CONDITIONING:**
  - 2.1.2.7.1 Air conditioning system shall be heavy-duty, designed for maximum operation under severe police use with ambient temperatures of 122+ degrees Fahrenheit.
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  - 2.1.2.8.1 ALL, darkest legal tint per current Arizona State Law, 33% + or - 3% light transmission through the glass with tinting material installed.
  - 2.1.2.8.2 Windows shall be tested with approved light meter and comply with standards, in full sunlight and complete darkness.
  - 2.1.2.8.3 Tinting material shall be metalized, having 50% minimum heat rejection and 90% UV rejection.
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  - 2.1.2.9.1 Volts – 12
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  - 2.1.2.9.3 Alternator – Min. 200 amps capacity (132 amp at idle).
  - 2.1.2.9.4 Instruments/Gauges:

	2.1.2.9.4.1	Voltmeter
	2.1.2.9.4.2	Engine oil pressure.
	2.1.2.9.4.3	Engine coolant temperature.
	2.1.2.9.4.4	Speedometer / Odometer – With Trip Odometer, calibrated and certified at 2 MPH increments to 140 MPH.
	2.1.2.9.4.5	Fuel Gauge.
2.1.2.9.5	Lights;	
	2.1.2.9.5.1	Engine Compartment.
	2.1.2.9.5.2	Map/Dome Light, dual beam, vehicle shall also be equipped with a large red and white LED overhead dome light that is manually controlled.
	2.1.2.9.5.3	Luggage compartment lamp.
2.1.2.9.6	Lighter – Cigarette	
2.1.2.9.7	Deck Lid Release – Remote	
2.1.2.9.8	Power Outlet - 12 volt.	
2.1.2.9.9	Radio - AM/FM stereo w/ CD player, factory installed.	
2.1.2.9.10	Cruise Control - Factory installed.	
2.1.2.9.11	Power Windows / Door Locks / Remote Entry - Factory installed.	
2.1.2.10	POLICE CHASSIS PACKAGE:	
2.1.2.10.1	Suspension, heavy-duty front and rear springs, shocks, stabilizers, and frame. <i>Rear wheel drive only, no exceptions.</i>	
2.1.2.11	POLICE BODY PACKAGE:	
2.1.2.11.1	Seats:	
	2.1.2.11.1.1	Front – Heavy-duty cloth buckets, with six (6) way power on driver's side.
	2.1.2.11.1.2	Rear – Bench type, with cloth covering.
2.1.2.11.2	Floor Covering – Heavy-duty color-key carpet with matching floor mats front and rear.	
2.1.2.11.3	Mirrors:	
	2.1.2.11.3.1	Inside - Day/Night rearview.
	2.1.2.11.3.2	Outside - L.H./R.H. rear view, remote control.
2.1.2.11.4	Steering Wheel – Standard factory with tilt column.	
2.1.2.11.5	Air Bags – Driver, right front passenger including side air bags. Side air bag system shall be such that deployment is not effected when a prisoner partition is installed.	
2.1.2.11.6	Body Moldings – Color-key side moldings	
2.1.2.11.7	Police Prep Pkg.	
	2.1.2.11.7.1	Vehicle shall be equipped with factory installed base 65A police prep package.
	2.1.2.11.7.1.1	Package shall include but not be limited to the following items;
	2.1.2.11.7.1.1.1	Four clear corner strobe bulbs
	2.1.2.11.7.1.1.2	Six shielded coaxial strobe conductor cables
	2.1.2.11.7.1.1.3	Power control centers
	2.1.2.11.7.1.1.4	Three power and ground wires
	2.1.2.11.7.1.1.5	Accessory wiring harness
	2.1.2.11.7.1.1.6	Alternating headlight flasher.

- 2.1.2.11.8 Deck Lights (LED) – WINGMAN, WM233CV-RB or equal dual linear-LED hi-intensity version designed to straddle the third tail light, shall have built-in flasher and mounting hardware. Wiring shall be routed to the front console area with 18” of extra wire for hookup.
- 2.1.2.12 TIRES/WHEELS:
  - 2.1.2.12.1 Tires - Four (like) heavy-duty tubeless steel belted radials, police pursuit certified BSW, Goodyear or equal.
  - 2.1.2.12.2 Wheels - Four (like) heavy-duty factory steel disc or equal designed for tires specified in 2.1.2.12.1 with full wheel covers.
  - 2.1.2.12.3 Spare - One (1) tire and wheel assembly, as specified above.
- 2.1.2.13 PAINT:
  - 2.1.2.13.1 Paint shall be manufacturer's standard paint; *vehicle color will be as specified on Purchase Order only.*
- 2.1.2.14 KEYS:
  - 2.1.2.14.1 Each unit shall have four (4) sets of keys with rings, and tags and be properly identified, with last five (5) digits of vehicle Identification Number.
- 2.1.2.15 WARRANTY:
  - 2.1.2.15.1 Minimum warranty acceptable by Maricopa County shall be three (3) years/36,000 miles from the date received and fully accepted this shall apply to dealer or sub-contractor supplied or installed components or equipment.
  - 2.1.2.15.2 The Contractor agrees that s/he will, at their own expense, provide all labor and parts required to remove, repair or replace, and reinstall any such defective workmanship and/or materials which becomes or is found to be defective during the term of this warranty. The Contractor shall guarantee the equipment to be supplied complies with all applicable regulations.
- 2.1.2.16 SAFETY EQUIPMENT / REGULATIONS:
  - 2.1.2.16.1 Fire Suppression System – Factory installed
  - 2.1.2.16.2 Regulation Criteria - Complete unit including dealer or sub-contractor supplied or installed components or equipment shall meet AZ State and Federal regulations, no exceptions.
- 2.1.2.17 GENERAL:
  - 2.1.2.17.1 Electrical wiring installed by the dealer or sub-contractor shall follow standard vehicle manufacturer's procedures, including color coding, conduit, nylon ties, grommets (sealed type) for holes in metal, any opening made in the body shall be sealed to prevent fumes from entering.
  - 2.1.2.17.2 Wiring shall not be routed across the engine or any other major component. Circuit breakers or ATO fuses in sealed receptacles as appropriate for any accessory installed. Electric power supply to be picked up at the vehicle manufacturer's provided accessory terminals such as Chevrolet's Power Convenience Center or Ford's Power Distribution Center.
- 2.1.2.18 OPTIONAL EQUIPMENT:
  - 2.1.2.18.1 See the listing of additional police equipment on Attachment "A" pricing which may or may not be ordered at time of quotation.



- 2.1.2.18.1.1 Some items may require to be installed and in complete working order when vehicle(s) delivered.

2.2 DELIVERY AND INSTALLATION:

- 2.2.1 Delivery is desired as soon as possible, but **REQUIRED** no later than 120 days after Contractor's receipt of a purchase order or contract release order.
- 2.2.2 The Contractor shall be responsible to install and present for inspection all equipment in a complete and ready-for-use condition with all components functioning, cleaned and tested.
- 2.2.3 Delivery shall be F.O.B. Destination within one hundred twenty (120) days of receipt of Using Agency purchase order, to any delivery location within Maricopa County.

2.3 SHIPPING DOCUMENTS:

A packing list or other suitable shipping document shall accompany each shipment and shall include the following:

- 2.3.1 Contract Serial number.
- 2.3.2 Contractor's name and address.
- 2.3.3 Using Agency name and address.
- 2.3.4 Using Agency purchase order number.
- 2.3.5 A description of product(s) shipped, including item number(s), quantity (ies), number of containers and package number(s), as applicable.

2.4 SHIPPING TERMS:

Bid price(s) and terms shall be F.O.B. Destination at:  
Maricopa County  
Equipment Services  
3325 W. Durango  
Phoenix, Arizona 85009

2.5 OPERATING MANUALS:

Upon delivery, Contractor shall provide comprehensive operational manuals, service manuals and schematic diagrams, if required by the Using Agency.

2.6 ACCEPTANCE:

Upon delivery and full inspection of vehicles, the material(s) shall be deemed accepted and the warranty period shall begin. All documentation shall be completed prior to final acceptance.

2.7 MAINTENANCE:

The Contractor shall provide for maintenance under this Contract upon acceptance of materials by the Using Agency.

2.8 FACTORY AUTHORIZED SERVICE AVAILABILITY:

The Contractor shall have and maintain a local factory authorized service facility within the Phoenix, Arizona metropolitan area. The facility shall be capable of supplying and installing

component parts, troubleshooting, repairing and maintaining the material(s). Minimum service hours shall be from 8:00 A.M. through 5:00 P.M., Arizona Time, Monday through Friday.

**2.9 BRAND NAME:**

In some cases, brand names have been listed in order to define the desired quality and are not intended to be restrictive or to limit competition. Materials substantially equivalent to those designated shall qualify for consideration.

**2.10 MODEL / YEAR OF MATERIALS:**

The County will only accept bids offering current model / year equipment / material(s).

**2.11 ORDER CUTOFF INFORMATION:**

Contractors submitting bids shall advise the County of all known order cutoff dates for the equipment / product(s) specified in this solicitation at the time of bid submission. Notification of any subsequent cutoff date(s) (learned after submission of bid) shall also be the Contractor's responsibility. The Contractor shall advise the County of subsequent cutoff dates by notifying the Procurement Officer, in writing, of the new information.

**2.12 INVOICES AND PAYMENTS:**

2.12.1 The Contractor shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:

- Company name, address and contact
- County bill-to name and contact information
- Contract Serial Number
- County purchase order number
- Invoice number and date
- Payment terms
- Date of delivery
- Quantity
- Contract Item number(s)
- Description of Purchase (product or services)
- Pricing per unit of purchase
- Extended price
- Total Amount Due

2.12.2 Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.

2.12.3 Payment shall be made to the Contractor by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Award the Contractor shall fill out an EFT Enrollment form (to be provided by the Procurement Officer) or as located on the County Department of Finance Website as a fillable PDF document ([www.maricopa.gov/finance/](http://www.maricopa.gov/finance/)).

2.12.4 EFT payments to the routing and account numbers designated by the Contractor will include the details on the specific invoices that the payment covers. The Contractor is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

2.13 TAX:

Tax shall not be levied against labor. Sales/use tax will be determined by County. Tax will not be used in determining low price.

2.14 STRATEGIC ALLIANCE for VOLUME EXPENDITURES (\$AVE)

The County is a member of the \$AVE cooperative purchasing group. \$AVE includes the State of Arizona, many Phoenix metropolitan area municipalities, and many K-12 unified school districts. Under the \$AVE Cooperative Purchasing Agreement, and with the concurrence of the successful Respondent under this solicitation, a member of \$AVE may access a contract resulting from a solicitation issued by the County. If you **do not** want to grant such access to a member of \$AVE, **please so state** in your proposal. In the absence of a statement to the contrary, the County will assume that you do wish to grant access to any contract that may result from this Request for Proposal.

2.15 INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENTS (ICPA's)

County currently holds ICPA's with numerous governmental entities throughout the State of Arizona. These agreements allow those entities, with the approval of the Contractor, to purchase their requirements under the terms and conditions of the County Contract. Please indicate on Attachment A, your acceptance or rejection regarding such participation of other governmental entities. Your response will not be considered as an evaluation factor in awarding a contract.

3.0 SPECIAL TERMS & CONDITIONS:

3.1 CONTRACT TERM:

This Invitation for Bid is for awarding a firm, fixed-price purchasing contract to cover a term of two (2) years.

3.2 OPTION TO RENEW:

The County may, at its option and with the approval of the Contractor, renew the term of this Contract up to a maximum of four (4) additional years, (or at the County's sole discretion, extend the contract on a month to month basis for a maximum of six (6) months after expiration). The Contractor shall be notified in writing by the Materials Management Department of the County's intention to renew the contract term at least thirty (30) calendar days prior to the expiration of the original contract term.

3.3 INDEMNIFICATION:

3.3.1 To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the negligent acts, errors, omissions, mistakes or malfeasance relating to the performance of this Contract. Contractor's duty to defend, indemnify and hold harmless County, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is caused by any negligent acts, errors, omissions or mistakes in the performance of this Contract by the Contractor, as well as any person or entity for whose acts, errors, omissions, mistakes or malfeasance Contractor may be legally liable.

3.3.2 The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

3.3.3 The scope of this indemnification does not extend to the sole negligence of County.

**3.4 INSURANCE REQUIREMENTS**

- 3.4.1 Contractor, at Contractor's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.
- 3.4.2 All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.
- 3.4.3 Contractor's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.
- 3.4.4 Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.
- 3.4.5 The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Contractor shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.
- 3.4.6 County reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance certificates. County shall not be obligated to review policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of County's right to insist on strict fulfillment of Contractor's obligations under this Contract.
- 3.4.7 The insurance policies required by this Contract, except Workers' Compensation, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.
- 3.4.8 The policies required hereunder, except Workers' Compensation, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.
- 3.4.9 **Commercial General Liability:**  
  
Commercial General Liability insurance and, if necessary, Commercial Umbrella insurance with a limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products/Completed Operations Aggregate, and \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage, and shall not contain any provision which would serve to limit third party action over claims. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

**3.4.10 Automobile Liability:**

Commercial/Business Automobile Liability insurance and, if necessary, Commercial Umbrella insurance with a combined single limit for bodily injury and property damage of not less than \$1,000,000 each occurrence with respect to any of the Contractor's owned, hired, and non-owned vehicles assigned to or used in performance of the Contractor's work or services under this Contract.

**3.4.11 Workers' Compensation:**

3.4.11.1 Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services under this Contract; and Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

3.4.11.2 Contractor waives all rights against County and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Contractor pursuant to this Contract.

**3.4.12 Certificates of Insurance.**

3.4.12.1 Prior to commencing work or services under this Contract, Contractor shall have insurance in effect as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall be made available to the County upon 48 hours notice. **BY SIGNING THE AGREEMENT PAGE THE CONTRACTOR AGREES TO THIS REQUIREMENT AND FAILURE TO MEET THIS REQUIREMENT WILL RESULT IN CANCELLATION OF CONTRACT.**

3.4.12.1.1 In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of Contractor's work or services and as evidenced by annual Certificates of Insurance.

3.4.12.1.2 If a policy does expire during the life of the Contract, a renewal certificate must be sent to County fifteen (15) days prior to the expiration date.

**3.4.13 Cancellation and Expiration Notice.**

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

**3.5 PROCUREMENT CARD ORDERING CAPABILITY:**

County may determine to use a procurement card that may be used from time-to-time, to place and make payment for orders under this Contract. Contractors without this capability maybe considered non-responsive and not eligible for award consideration.

**3.6 INTERNET ORDERING CAPABILITY:**

It is the intent of County to use the Internet to communicate and to place orders under this Contract. Contractors without this capability maybe considered non-responsive and not eligible for award consideration.

**3.7 REQUIREMENTS CONTRACT:**

3.7.1 Contractors signify their understanding and agreement by signing a bid submittal, that the Contract resulting from the bid will be a requirements contract. However, the Contract does not guarantee any minimum or maximum number of purchases will be made. It only indicates that if purchases are made for the materials contained in the Contract, they will be purchased from the Contractor awarded that item. Orders will only be placed when the County identifies a need and proper authorization and documentation have been approved.

3.7.2 County reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the Contractor but only for actual and documentable costs incurred by the Contractor due to and after issuance of the Purchase Order. The County will not reimburse the Contractor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.

3.7.3 Contractors agree to accept verbal notification of cancellation from the Materials Management Procurement Officer with written notification to follow. By submitting a bid in response to this Invitation for Bids, the Contractor specifically acknowledges to be bound by this cancellation policy.

**3.8 ORDERING AUTHORITY.**

3.8.1 The Contractor should understand that any request for purchase of product(s) shall be accompanied by a valid purchase order, issued by Materials Management, or by a Certified Agency Procurement Aid (CAPA).

3.8.2 County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Respondent. Purchase orders must cite the Contract number.

3.8.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the product(s) is the only document necessary for Customers to purchase and for the Contractor to proceed with delivery of product(s) available under this Contract.

3.8.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Contractor.

**3.9 UNCONDITIONAL TERMINATION FOR CONVENIENCE:**

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

**3.10 TERMINATION FOR DEFAULT:**

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only

after the County deems that the Contractor has failed to remedy the problem after being forewarned.

**3.11 TERMINATION BY THE COUNTY:**

If the Contractor should be adjudged bankrupt or should make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of its insolvency, the County may terminate the Contract. If the Contractor should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to provide enough properly skilled workers or proper materials, or persistently disregard laws and ordinances, or not proceed with work or otherwise be guilty of a substantial violation of any provision of this Contract, then the County may terminate the Contract. Prior to termination of the Contract, the County shall give the Contractor fifteen- (15) calendar day's written notice. Upon receipt of such termination notice, the Contractor shall be allowed fifteen (15) calendar days to cure such deficiencies.

**3.12 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:**

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel any Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the Contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the Contract.

**3.13 OFFSET FOR DAMAGES;**

In addition to all other remedies at Law or Equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance of the contract.

**3.14 ADDITIONS/DELETIONS OF SERVICE:**

The County reserves the right to add and/or delete materials to a Contract. If a service requirement is deleted, payment to the Contractor will be reduced proportionately, to the amount of service reduced in accordance with the bid price. If additional materials are required from a Contract, prices for such additions will be negotiated between the Contractor and the County.

**3.15 SUBCONTRACTING:**

3.15.1 The Contractor may not assign a Contract or Subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.

3.15.2 The Subcontractor's rate for the job shall not exceed that of the Prime Contractor's rate, as bid in the pricing section, unless the Prime Contractor is willing to absorb any higher rates. The Subcontractor's invoice shall be invoiced directly to the Prime Contractor, who in turn shall pass-through the costs to the County, without mark-up. A copy of the Subcontractor's invoice must accompany the Prime Contractor's invoice.

**3.16 AMENDMENTS:**

All amendments to this Contract shall be in writing and approved/signed by both parties. Maricopa County Materials Management shall be responsible for approving all amendments for Maricopa County.

**3.17 RETENTION OF RECORDS:**

The Contractor agrees to retain all financial books, records, and other documents relevant to a Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The County, Federal or State auditors and any other persons duly authorized by the County shall have full access to, and the right to examine, copy and make use of, any and all said materials.

**3.18 ADEQUACY OF RECORDS:**

If the Contractor's books, records and other documents relevant to a Contract are not sufficient to support and document that allowable materials were provided, the Contractor shall reimburse Maricopa County for the materials not so adequately supported and documented.

**3.19 AUDIT DISALLOWANCES:**

If at any time it is determined by the County that a cost for which payment has been made is a disallowed cost, the County shall notify the Contractor in writing of the disallowance and the required course of action, which shall be at the option of the County either to adjust any future claim submitted by the Contractor by the amount of the disallowance or to require repayment of the disallowed amount by the Contractor forthwith issuing a check payable to Maricopa County.

**3.20 VALIDITY:**

The invalidity, in whole or in part, of any provision of the Contract shall not void or affect the validity of any other provision of the Contract.

**3.21 RIGHTS IN DATA:**

The County shall have the use of data and reports resulting from a Contract without additional cost or other restriction except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to a Contract and to the performance thereunder.

**3.22 RELATIONSHIPS:**

In the performance of the services described herein, the Contractor shall act solely as an independent contractor, and nothing herein or implied herein shall at any time be construed as to create the relationship of employer and employee, partnership, principal and agent, or joint venture between the County and the Contractor.

**3.23 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION**

3.23.1 The undersigned (authorized official signing for the Contractor) certifies to the best of his or her knowledge and belief, that the Contractor, defined as the primary participant in accordance with 45 CFR Part 76, and its principals:

3.23.1.1 are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;

3.23.1.2 have not within 3-year period preceding this Contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;



3.23.1.3 are not presently indicted or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and

3.23.1.4 have not within a 3-year period preceding this Contract had one or more public transaction (Federal, State or local) terminated for cause of default.

3.23.2 Should the Contractor not be able to provide this certification, an explanation as to why should be attached to the Contract.

3.23.3 The Contractor agrees to include, without modification, this clause in all lower tier covered transactions (i.e. transactions with subcontractors) and in all solicitations for lower tier covered transactions related to this Contract.

**3.24 ALTERNATIVE DISPUTE RESOLUTION:**

3.24.1 After the exhaustion of the administrative remedies provided in the Maricopa County Procurement Code, any contract dispute in this matter is subject to compulsory arbitration. Provided the parties participate in the arbitration in good faith, such arbitration is not binding and the parties are entitled to pursue the matter in state or federal court sitting in Maricopa County for a de novo determination on the law and facts. If the parties cannot agree on an arbitrator, each party will designate an arbitrator and those two arbitrators will agree on a third arbitrator. The three arbitrators will then serve as a panel to consider the arbitration. The parties will be equally responsible for the compensation for the arbitrator(s). The hearing, evidence, and procedure will be in accordance with Rule 74 of the Arizona Rules of Civil Procedure. Within ten (10) days of the completion of the hearing the arbitrator(s) shall:

3.24.1.1 Render a decision;

3.24.1.2 Notify the parties that the exhibits are available for retrieval; and

3.24.1.3 Notify the parties of the decision in writing (a letter to the parties or their counsel shall suffice).

3.24.2 Within ten (10) days of the notice of decision, either party may submit to the arbitrator(s) a proposed form of award or other final disposition, including any form of award for attorneys' fees and costs. Within five (5) days of receipt of the foregoing, the opposing party may file objections. Within ten (10) days of receipt of any objections, the arbitrator(s) shall pass upon the objections and prepare a signed award or other final disposition and mail copies to all parties or their counsel.

3.24.3 Any party which has appeared and participated in good faith in the arbitration proceedings may appeal from the award or other final disposition by filing an action in the state or federal court sitting in Maricopa County within twenty (20) days after date of the award or other final disposition. Unless such action is dismissed for failure to prosecute, such action will make the award or other final disposition of the arbitrator(s) a nullity.

**3.25 VERIFICATION REGARDING COMPLIANCE WITH ARIZONA REVISED STATUTES §41-4401 AND FEDERAL IMMIGRATION LAWS AND REGULATIONS:**

3.25.1 By entering into the Contract, the Contractor warrants compliance with the Immigration and Nationality Act (INA using e-verify) and all other federal immigration laws and regulations related to the immigration status of its employees. The contractor shall obtain statements from its subcontractors certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract. The Contractor and its subcontractors shall also maintain Employment Eligibility Verification forms (I-9) as required by the Immigration Reform and

Control Act of 1986, as amended from time to time, for all employees performing work under the Contract and verify employee compliance using the E-verify system. I-9 forms are available for download at USCIS.GOV.

- 3.25.2 The County may request verification of compliance for any contractor or subcontractor performing work under the Contract. Should the County suspect or find that the Contractor or any of its subcontractors are not in compliance, the County may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or department of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

3.26 VERIFICATION REGARDING COMPLIANCE WITH ARIZONA REVISED STATUTES §§35-391.06 AND 35-393.06 BUSINESS RELATIONS WITH SUDAN AND IRAN:

- 3.26.1 By entering into the Contract, the Contractor certifies it does not have scrutinized business operations in Sudan or Iran. The contractor shall obtain statements from its subcontractors certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract.

- 3.26.2 The County may request verification of compliance for any contractor or subcontractor performing work under the Contract. Should the County suspect or find that the Contractor or any of its subcontractors are not in compliance, the County may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or department of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

3.27 CONTRACTOR LICENSE REQUIREMENT:

- 3.27.1 The Respondent shall procure all permits, licenses and pay the charges and fees necessary and incidental to the lawful conduct of his business. The Respondent shall keep fully informed of existing and future Federal, State and Local laws, ordinances, and regulations which in any manner affect the fulfillment of a Contract and shall comply with the same.
- 3.27.2 Respondents furnishing finished products, materials or articles of merchandise that will require installation or attachment as part of the Contract, shall possess any licenses required. A Respondent is not relieved of its obligation to possess the required licenses by subcontracting of the labor portion of the Contract. Respondents are advised to contact the Arizona Registrar of Contractors, Chief of Licensing, at (602) 542-1502 to ascertain licensing requirements for a particular contract. Respondents shall identify which license(s), if any, the Registrar of Contractors requires for performance of the Contract.

3.28 POST AWARD MEETING:

The Contractor maybe required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of this Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

**CHAPMAN FORD LLC, FLEET FIVE STAR FORD FLEET, 7100 E. MCDOWELL ROAD, SCOTTSDALE, AZ 85257**

WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT: YES

WILL ACCEPT PROCUREMENT CARD FOR PAYMENT: NO

WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: NO  
(Payment shall be made within 48 hours of utilizing the Purchasing Card)

PRICING SHEET: NIGP CODE ~~9526201~~ **0700601**

# **1.0 PRICING:**

## **ITEM DESCRIPTION**

1.1 Are you an authorized distributor?	Yes
1.2 Fully meet the specifications in Section 2.1.1?	Yes
1.3 Fully meet the specifications in Section 2.1.2?	Yes
1.4 Contact Name	Joe Sanchez
phone number	(480)212-4765
	<del>rjsanchez@fivestarford.com</del>
e-mail	<del>rjsanchez@chapmanford.com</del>

Terms:	NET 30
Vendor Number:	<del>W000001216 X</del> <b>2011000486 0</b>
Telephone Number:	480-946-9300
Fax Number:	<del>480-941-2556</del> <b>480/946-7142</b>
Contact Person:	Richard Lewis
E-mail Address:	<del>rlewis@fivestarford.com</del>
Certificates of Insurance	Required
Contract Period:	To cover the period ending <b>June 30, 2012.</b>

**SANDERSON FORD-FLEET, 6400 N. 51<sup>ST</sup> AVE., GLENDALE, AZ 85301**

WILL ALLOW OTHER GOVERNMENTAL ENTITIES TO PURCHASE FROM THIS CONTRACT: YES

WILL ACCEPT PROCUREMENT CARD FOR PAYMENT: NO

WILL OFFER REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: NO

(Payment shall be made within 48 hours of utilizing the Purchasing Card)

PRICING SHEET: NIGP CODE ~~9526201~~ **0700601**

**1.0 PRICING:**

**ITEM DESCRIPTION**

1.1 Are you an authorized distributor?	Yes
1.2 Fully meet the specifications in Section 2.1.1?	Yes
1.3 Fully meet the specifications in Section 2.1.2?	Yes
1.4 Contact Name	Dave Harris
phone number	(623)930-5961
e-mail	<a href="mailto:dharris@sandersonford.com">dharris@sandersonford.com</a>

Terms:	NET 30
Vendor Number:	W000003564 X
Telephone Number:	623-842-8600
Fax Number:	623-930-5996
Contact Person:	Dave Harris
E-mail Address:	<a href="mailto:dharris@sandersonford.com">dharris@sandersonford.com</a>
Certificates of Insurance	Required
Contract Period:	To cover the period ending <b>June 30, 2012.</b>